



Rumor has it that you are a racketeer, a racquetball player at the North Suburban YMCA. We know who you are and what you are into.

So, the time has come to ask your help. We know you care about making the facilities at the Y the best, so we're going to make you an offer you can't refuse.

We want you to make a donation out of your own free will. We want you to donate to the Y so that we can pay for new air conditioning, floors, lights and walls of the racquetball courts.

Now, we all know that nothing is forever. Everything needs maintenance. And if we all chip in we can cover the cost of this upkeep. Everybody gets to keep racketeering; nobody gets a free ride. Everybody pays what they can.

So, like everything else in the world, this deal is competitive. The more you donate, the quicker this deal gets done. We expect that you will want to pay your share out over three years, in addition to your membership dues.

On a weekly or daily basis, these are not huge dollars and a lot less that you would pay elsewhere, if you could find an elsewhere with decent courts close to home. Plus, you get your name on a nice plaque.

The best deal is to give us a pledge for \$2 per day, \$60 per month, for three years. That makes your gift a little over \$2,000. This is a good deal for you and your fellow racket bosses. You can be a hero for chump change.

So think it over and see where you want to fit in. Remember, the plaque with your name on it will be there for a long time.

Use the envelope we sent you to make your pledge. You don't have to even pay right away. Your marker is good with us. Call me if you have any questions. It's tax deductible and we can charge your credit card every month.

Think about it. We are certain you can find your way clear to do this deal.